



VIETNAM TRADE PROMOTION AGENCY



VIETNAM TRADE OFFICE IN GERMANY

**ONLINE B2B MATCHING CONFERENCE  
TRADE PROMOTION AND BUSINESS COOPERATION  
VIETNAM – GERMANY**

**HỘI NGHỊ GIAO THƯƠNG TRỰC TUYẾN  
XÚC TIẾN THƯƠNG MẠI VÀ HỢP TÁC DOANH NGHIỆP  
VIỆT NAM – ĐỨC**

**Date** : Tuesday, 07<sup>th</sup> December 2021  
**Venue** : Online (ZOOM platform)  
**Language** : Vietnamese, German, English  
**Time** : 09:00 (Berlin time)/15:00 (Ha Noi time)

*Organizer: Vietnam Trade Promotion Agency (VIETRADE), Vietnam Trade Office in Germany*

*Cơ quan tổ chức: Cục Xúc tiến thương mại, Thương vụ Việt Nam tại Đức*

<b>Coordinating Authority: Vietnam Trade Promotion Agency (VIETRADE)</b>	
<b>09:00 (Berlin time)/</b>	<b>Start of the Webinar (plenary session)</b> <b>Phiên hội nghị</b>
<b>09:00 – 09:05</b>	<b>Introduction of Attendees</b> <i>VIETRADE – MoIT</i> <b>Giới thiệu đại biểu</b> <i>VIETRADE - MoIT</i>
<b>09:05 - 09:15</b>	<b>Opening remarks</b> <i>Leader of Vietnam Trade Promotion Agency – Ministry of Industry and Trade</i> <b>Phát biểu khai mạc</b> <i>Lãnh đạo Cục Xúc tiến thương mại – Bộ Công thương</i>
<b>09:15 - 09:25</b>	<b>Welcome remarks</b> <i>Mr Bui Vuong Anh – Commercial Counsellor – Head of Vietnam Trade office in Germany</i> <b>Phát biểu chào mừng</b> <i>Ông Bùi Vương Anh – Tham tán thương mại – Trưởng Cơ quan thương vụ Việt Nam tại Cộng Hòa Liên Bang Đức</i>
<b>09:25 - 10:00</b>	<b>Doing business in Germany – things to know</b> <i>- Mr. Vo Van Long – President - Association of Vietnamese Entrepreneurs in Germany (5')</i> <i>- German importers – I.Schroeder Hamburg <a href="http://www.iskg.de">www.iskg.de</a> – Mr. Claus Norup – Head of Business Frozen seafood (10')</i> <i>- Federal Association for Economic Development and Foreign Trade Global (BWA) - Mr. Volker Friedrich, Chairman of BWA's expert</i>

	<p><i>committee on foreign trade and Managing Director of GBP International - <a href="mailto:vf@gbp-international.com">vf@gbp-international.com</a> (10') (tbc)</i></p> <p><i>- Federal Association of small and medium-sized economy (BVMW)- Mr.Graf Ludwig Westarp – <a href="mailto:Ludwig.westarp@bvmw.de">Ludwig.westarp@bvmw.de</a> (10') (tbc)</i></p>
<b>10:00</b>	<p><b>End of the plenary session</b></p> <p><b>Kết thúc phiên hội nghị</b></p>
<b>From 10:00</b>	<p style="text-align: center;"><b><i>B2B session between companies from both sides</i></b>  <i>(could be divided into 2-4 virtual rooms (on Zoom platform) according to the needs of companies in the two countries)</i>  <i>*B2B schedule would be sent in advance to all registered companies</i></p> <p><i>Phiên giao thương doanh nghiệp (được chia làm 2-4 phòng giao thương trực tuyến (trên nền tảng Zoom) theo nhu cầu từ các công ty của cả hai nước)</i></p> <p><b><i>Room 1: I.Schroeder Hamburg <a href="http://www.iskg.de">www.iskg.de</a> – Mr.Claus Norup – Head of Business Frozen seafood (tbc)</i></b>  <i>B2B Meeting room 1: ID ..... Password: .....</i></p> <p><b><i>Room 2: Federal Association for Economic Development and Foreign Trade Global (BWA) - Mr. Volker Friedrich, Chairman of BWA's expert committee on foreign trade and Managing Director of GBP International - <a href="mailto:vf@gbp-international.com">vf@gbp-international.com</a> (tbc)</i></b>  <i>B2B Meeting room 2: ID ..... Password: .....</i></p> <p><b><i>Room 3: Federal Association of small and medium-sized economy (BVMW)- Mr.Graf Ludwig Westarp – <a href="mailto:Ludwig.westarp@bvmw.de">Ludwig.westarp@bvmw.de</a> (tbc). B2B Meeting room 3: ID .....Password: .....</i></b></p> <p><b><i>Room 4: Asian24; Hung Phat Company;Kinh Do GmbH</i></b>  <i>B2B Meeting room 4: ID .....Password: .....</i></p>

**\* Simultaneous interpreter:**